



# CANADA-ITALY CODEVELOPMENT INCENTIVE FOR DOCUMENTARY PROJECTS APPLICATION FORM

Convergent Stream 2015-2016

#### **GENERAL INFORMATION**

The Canada-Italy Codevelopment Incentive is a collaboration between the Canada Media Fund (CMF) and the Directorate General Cinema of the Italian Ministry of Cultural Heritage, Activities and Tourism ("DGC") to fund the codevelopment of eligible one-off documentary projects between producers from Canada and Italy. Applicants should be familiar with the 2015-2016 Canada-Italy Codevelopment Incentive Guidelines prior to completing this application form.

#### **CLOSING DEADLINE FOR APPLICATIONS: DECEMBER 9, 2015**

\*The email with complete application and documentation must be dated December 9, 2015 and sent by 12:00 midnight local time\*

Projects will be assessed by a selection committee composed of CMF and DGC representatives.

#### **DELIVERY ADDRESS FOR APPLICATIONS:**

Applications should be submitted by email or digital delivery to one of the following CMF or DGC contacts (usually the country of the majority co-producer).

For CMF in Canada: caroline.chopra@telefilm.ca For DGC in Italy: fsic@beniculturali.it

#### 1. Project Information

Title of Project ("Project"):
Previous TV Title (if any):
ISAN (if available):
Title of Digital Media Component, as applicable ("Digital Media Component"):
Previous DM Title (if any):

#### **CMF CONVERGENT CRITERIA FOR ELIGIBLE PROJECTS**

Please confirm which of the following Television Criteria applies to your project and which Convergent Criteria will be met, as set out in Section 3.2 of the Development Guidelines.

**Television Criteria** (Please list all that are applicable)

The Project will be made available by:

- A. One or more CRTC-licenced traditional, scheduled broadcasters
- B. One or more CRTC-licenced video-on-demand (VOD) services (if you choose 'B', you cannot also choose 'D')

#### Convergent Criteria (Please select one)

- C. One or more Digital Media Component, costs for which have been included in the Project budget
- D. The Project will be made available to Canadians by one or more CRTC-licensed **video-on-demand** services (if you chose 'B', this option is not available)
- E. The Project will be made available to Canadians by a Canadian entity via non-simulcast digital distribution

#### **DGC CRITERIA FOR ELIGIBLE PROJECTS**

Please confirm which of the following Laws apply to your project:

#### Italian nationality for cinema projects

- A. Legge Cinema (Legislative Decree of January, 22, 2004, n. 28)
- B. Tax credit for producers (art. 1, clause 327, Law 244/2007 and Decree 7.5.2009 "tax credit produttori")
- C. Tax credit for outside investors (art. 1, clause 325, Law 244/2007 e Decree 21.1.2010 "tax credit investitori esterni e distributori")

#### Italian nationality for audiovisual projects

D. Tax credit for audiovisual projects (art. 8, clause 2, o Legislative Decree n. 91 "Disposizioni urgenti per la tutela, la valorizzazione e il rilancio dei beni e delle attività culturali e del turismo", converted, with modifications, in the Law of October, 7 2013, n.112)

1. Project Inform	ation (continued	)					
CMF DEVELOPME	NT APPLICATION	PROGRAM(S)					
Are you applying to other CMF Development Program(s)?					Yes		
French Development Envelope							
English Development Envelope					Aboriginal Program		
French Regiona	l Project Developm	ent in Quebec		Francop	hone Minority Program		
DGC DEVELOPME	NT PROGRAM(S)						
Are you applying to other DGC Development Program(s)?					Yes		
Development pr	ojects based on oriç	ginal screenplays					
Italian-French C	odevelopment Fund	d					
Italian-German	Codevelopment Fur	nd					
Other Developm	ient Funds (i.e. regio	nal development funds, Cre	ative Europe)	Specify:			
BROADCAST LENG	GTH OF THE DOCU	JMENTARY					
60 min.	90 min.	120 min.	Other* (speci	fy):			
			* must be at	least 31 min.			
TYPE							
Live Action	Animation	Both Live Action and A	Animation % Live	Action:	% Animation:		
ORIGINAL LINGUIS	TIC MARKET						
English	French	Italian					
If the Project is base	d on an original wor	·k:					
Title Of Original Work		Author			Citizenship		
Creative materials	to be completed ar	nd delivered for this phathe broadcaster development	ase of developme letter.	ent (e.g. Bible,	Treatment, Draft Script etc.)		
Synopsis (concise	summary of the conter	nt, 150 words or less):			J		

## 2. Applicant Information - Canada

CANADIAN APPLICANT			
Legal name of Applicant ("Canadian Applicant")	::		
Applicant is:		☐ On behal	f of a company to be incorporated
For-profit Production	Company Broadcaster-a	affiliated Production Company	
Address:		City:	Province:
Postal Code:	Phone:	Email:	
Website:			
Legal name of Parent Co (as applicable):	mpany(ies) 		
Address:		City:	Province:
Postal Code:	Phone:	Website:	
Legal name of Ultimate P (as applicable):	arent Company(ies)		
Address:		City:	Province:
Postal Code:	Phone:	Website:	
CANADIAN CO-APPLICA	ANT, IF APPLICABLE		
Legal name of Co-Applica			
("Canadian Co-Applicant")		☐ On behal	f of a company to be incorporated
Co-Applicant is:			
For-profit Production	Company Broadcaster-a	affiliated Production Company	
Address:		City:	Province:
Postal Code:	Phone:	Email:	
Website:			
Legal name of Parent Cor (as applicable):	mpany(ies)		
Address:		City:	Province:
Postal Code:	Phone:	Website:	
Legal name of Ultimate Parent Company(ies) (as a			
A ddraga;		Cit ::	
Postal Code:	Phone:		

## 2. Applicant Information - Italy

Legal name of Applica ("Italian Applicant")	ant:		
Company enrolled in	the Film Companies Register kept by	/ DGC of MIBACT: n	
Address:		City:	Province:
Postal Code:	Phone:	Email: _	
Website:			
Legal name of Parent (as applicable):	Company(ies)		
Address:		City:	Province:
Postal Code:	Phone:	Website:	
Legal name of Ultimate (as applicable):	e Parent Company(ies)		
Address:		City:	Province:
Postal Code:	Phone:	Website:	
ITALIAN CO-APPLICA	ANT IF APPLICABLE		
ITALIAN CO-APPLICA Legal name of Co-App ("Italian Co-Applicant") Company enrolled in	licant:	, DGC of MIBACT: n.	
Legal name of Co-App ("Italian Co-Applicant") Company enrolled in	lianut.	/ DGC of MIBACT: n	Province:
Legal name of Co-App "Italian Co-Applicant") Company enrolled in Address:	licant:		Province:
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address:  Postal Code:	licant: the Film Companies Register kept by	y DGC of MIBACT: n	Province:
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address:  Postal Code:  Website:  Legal name of Parent (	the Film Companies Register kept by Phone:	y DGC of MIBACT: n	Province:
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address:  Postal Code:  Website:  Legal name of Parent ( fas applicable):	the Film Companies Register kept by Phone:	ODGC of MIBACT: n City: Email:	
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address:  Postal Code:  Website:  Legal name of Parent ( (as applicable):  Address:	the Film Companies Register kept by Phone: Company(ies)	City:	
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address: Postal Code: Website: Legal name of Parent ( (as applicable):  Address: Postal Code: Legal name of Ultimat	the Film Companies Register kept by Phone: Company(ies) Phone:	City: City: Website:	Province:
Legal name of Co-App ("Italian Co-Applicant")  Company enrolled in  Address: Postal Code: Website: Legal name of Parent ( (as applicable):  Address: Postal Code: Legal name of Ultimat Parent Company(ies) (as)	the Film Companies Register kept by Phone: Company(ies) Phone:	City: City: Website:	Province:

3. Key Creative Personnel			
KEY CONTACT INFORMATION	Name	Email	Telephone
Producer Contact:			
Contact for all CMF/DGC			
correspondence:			
Publicity Contact:			
Position	Name		Citizenship
Producer(s)*			_
Executive Producer(s)			
Co-Producer(s)			
Scriptwriter(s)*			
Script Editor			
Researcher			
Story Consultant			
Director(s)			
Editor(s)			_
Camanaaan(a)			_
Director(s) of Photography			_
*These fields are mandatory			
4. Budget Information			
Budget Date (yyyy-mm-dd):		\$ CDN	EUR€
		<b>V</b> 02.11	-5.1.0
	Canadian Budget:		
	Italian Budget:		
	Development Budget: net must equal financing)		
Total Projected	Production Budget:		
CANADA-ITALY CODEVELOPMENT S	PLIT		
Percentage from Canada:%	Percentage from	ltaly: <u>%</u>	

## 5. Financing Plan Information

I	A	N	CI		
IN	4	N		IN	

	CANADIAN FINANCIAL STRUCTU e of the participants	RE	Amo \$ CDN	ount € EUR	%	Requested Confirmed
Canada - Codevelopm	ent Incentive	_				
CMF English Develop	ment Envelope					_
CMF French Developr	ment Envelope	_				_
CMF French Regional	Project Development in Québec					
CMF Francophone Min	nority Program					-
CMF Aboriginal Progra	am					
Canadian Broadcaster	·					-
Canadian Broadcaster	:					-
Specify Legal Name of Con Producer Investment a	mpany or Organization: and/or Deferrals:					_
Other:						_
	TOTAL OF THE CANA					
FINANCING OF THE I	TALIAN FINANCIAL STRUCTURE		Amo	unt		
Name	of the participants		\$ CDN	€ EUR	%	Requested Confirmed
Italy - Codevelopment	Incentive					
Development projects	based on original screenplays					_
Italian-French Codeve	lopment Fund					
Italian-German Codeve	elopment Fund					-
Other Development Fu	unds (i.e. Regional Development Funds,	Creative Europe)				_
Other:						
Other:						
Other:						-
						-
	TOTAL OF THE ITA	ALIAN FINANCING:			-	
6. Schedule						
DEVELOPMENT	Projected Start Date:					
		(yyyy-mm-dd)				
	Projected Completion Date:	(yyyy-mm-dd)				
PRODUCTION	Principal Photography Start Date:	(yyyy-mm-dd)				
	Projected Shooting Location:	(yyyy-111111-uu <i>)</i>				
		(City, Country)				
						)

#### 7. Document Checklist

#### PLEASE NOTE the following language specifications for the Document Checklist items.

- A) Items: # 2-4, 7, 9 and 15 must be submitted in BOTH 1) Italian AND 2) English OR French.
- B) Items applicable only for Canadian Applicants: #8, 20 and 21 must be submitted in English OR French.
- C) All other items must be submitted in the language of the majority co-producer (i.e. in Italian OR in English or French) and short-form translations in the language of the minority co-producer are also required to be submitted with the original documents.

#### Enclosed

1. Project Development Application Form. Completed and signed.

#### **CREATIVE INFORMATION**

- 2. Project Synopsis or Summary. Detailing the themes, subject matter and setting of the storyline (5 pages maximum).
- 3. Creative Material and Treatment (20 pages maximum).
- 4. Producer's and Writer's notes (mandatory), and Director's notes (as applicable).

#### **BROADCASTER INFORMATION**

5. Copy of development letter(s) from a Canadian broadcaster(s) confirming financial participation.

#### FINANCING INFORMATION

6. All Canadian and Italian financing agreements from other committed sources evidencing the terms, conditions and value of the financial contributions with the status of each request. (Fully executed deal memos and short-form agreements are acceptable at this stage.)

#### **DEVELOPMENT BUDGET INFORMATION**

- 7. **Multi-column budget** showing each country's participation in a separate column and a consolidated total column (form on CMF & DGC websites). Important: The budget must be provided in BOTH Canadian dollars and Euros so please be sure to complete both the Canadian and the Euro worksheet tabs in the budget template.
- 8. Related Party Transactions Form (only applicable for Canadian Applicants).

#### UNDERLYING RIGHTS INFORMATION Clean and complete chain of title for the Project including:

- 9. Written summary of the Project's complete development history (conception to application).
- 10. All Rights Documentation, including but not limited to: transfer of rights agreements, writer's and director's agreements, option/purchase agreements, publisher's releases, quit claims, assignment consents and all other agreements or documents demonstrating that the Project Applicant(s) holds the requisite rights to the concept and underlying creative material necessary to develop, produce, distribute and exploit the Project for at least 24 months. Please note that if there is a legal opinion that exists regarding the chain of title which confirms, to the satisfaction of the CMF and the DGC, that the Applicant owns all the rights for the development, production and exploitation of the Project then the legal opinion may be submitted in place of these separate documents.
- 11. Publisher's release (as applicable).
- 12. Writer's agreement including any amendments and the payment schedule. (Deal memos are acceptable at this stage.)
- 13. Codevelopment agreement(s) or deal memo.
- 14. Co-production and/or joint venture agreement(s), if applicable.

#### **KEY CREATIVE PERSONNEL**

- 15. C.V. for all Producers(s), Writer(s), and Director(s) with complete histories of work, education, certifications, awards and nominations to date.
- 16. A list of films produced by the Italian Applicant.
- 17. A list of films produced by the Canadian Applicant.

#### 7. Document Checklist (continued)

#### **APPLICANT INFORMATION**

CORPORATE INFORMATION required for all Canadian and Italian applicants

(For Canadian Applicants: if the corporate information remains unchanged since the last application, please select the On File check box.)

(For Italian Applicants: if the corporate information remains unchanged since enrollment in the Companies Register, please select the On File check box.)

On File Encl.

- **18. Complete incorporation documents** (Articles of Incorporation and By-laws) for all Project Applicants, Project Co-Applicants and Parent Companies, as applicable.
- 19. Corporate profile (including company mandate) for all Project Applicants, Project Co-Applicants and Parent Companies, as applicable.
- 20. Shareholder's or partner's agreement (if applicable, only for Canadian Applicants) .
- 21. Signed and dated list of directors and shareholders form (form available) including nationality and ownership share for all Project Applicants, Project Co-Applicants and Parent companies, as applicable. (only applicable for Canadian Applicants).
- 22. Corporate secretary's certificate naming the officers and indicating their signing authority.
- 23. Corporate financial statements

**For Canadian Applicants:** for the past three years must be provided for all Project Applicants, Project Co-Applicants and Parent Companies. Notwithstanding the below requirements, the CMF reserves its rights to request from the Project Applicant(s), at any time and at the CMF's absolute discretion, consolidated and audited annual financial statements.

- Consolidated and audited annual financial statements, if consolidated annual gross revenue of the Project Applicant and its Related Parties is equal to or greater than \$10 million; OR
- Consolidated annual financial statements, together with a review engagement report if consolidated annual gross revenue of Project Applicant and its Related Parties is equal to or greater than \$5 million but less than \$10 million; OR
- Non-consolidated annual financial statements, together with a notice to readers if consolidated annual gross revenue of the Project Applicant and its Related Parties is less than \$5 million.

For Italian Applicants: A self-declaration may be submitted instead of financial statements.

#### **DIGITAL MEDIA CHECKLIST**

If the project budget includes development costs for the digital media component (item 3.85), please submit the following documents in addition to those required for the Project:

Items must be submitted in the language of the majority co-producer (i.e. in Italian OR in English or French) and <a href="mailto:short-form">short-form</a> translations in the language of the minority co-producer are also required to be submitted with the original documents.

- 1. Digital Media Component Synopsis. Summary of the project, including detailing the themes and subject matter.
- 2. Viewer/User Experience Description. Complete description of the Digital Media Component explaining how the concept and content is associated with the content of the Project.
- 3. Describe the Digital Media Component concept and outline the deliverables.
- 4. Chain of title documents relating to the transfer of the digital media rights, if applicable.

#### 8. Applicant Declaration

## The undersigned authorized representatives of the Canadian and the Italian Applicants (and Co-Applicants, if applicable) hereby:

- acknowledge that Telefilm Canada acts as the file administrator for the CMF's programs and that Telefilm Canada is subject to the
  Access to Information Act, and accordingly, any authorization granted to the CMF herein shall also be granted to Telefilm Canada
  as CMF's authorized administrator;
- authorize the CMF (including Telefilm Canada) and DGC to discuss and disclose any and all information and documentation which relates in any way to the funding application, the Project, any previously completed Project, the agreement to be executed with the CMF or DGC (as applicable), the Canadian Applicant and the Italian Applicant (and Co-Applicants, if applicable) and any company which is related (as defined in accordance with the CMF's Accounting and Reporting Requirements, as amended, supplemented or replaced from time to time) to the Canadian Applicant and the Italian Applicant (and Co-Applicants, if applicable) with one another and with every entity connected (in the CMF's and DGC's opinion) with the funding application, the Project, any previously completed Project, the Canadian Applicant and the Italian Applicant (and Co-Applicants, if applicable) and any company which is related (as defined in accordance with the CMF's Accounting and Reporting Requirements, as amended, supplemented or replaced from time to time) including, but not limited to the broadcaster(s), auditor(s), legal counsel, actual or proposed financier(s) and interim financier(s), CAVCO, CRTC, the Department of Canadian Heritage and other governmental entities (collectively, the "Entities"). The Canadian Applicant and the Italian Applicant (and Co-Applicants, if applicable) further authorize the Entities to discuss and disclose to the CMF and DGC any information related to the foregoing;
- authorize the CMF and DGC to include in press releases and also to disclose on their websites any and all information pertaining to the application and/or the Project;
- agree to notify the CMF and DGC immediately if and when any changes occur to any of the submitted documents or information and shall provide written details of same;
- authorize the CMF and DGC or their authorized representative(s) to perform audits of the Project;
- agree that neither Telefilm Canada nor the CMF nor DGC will act as a depository or be responsible in any way for the holding or return of any material submitted at any time in connection with the application or the Project and such material may be destroyed at any time;
- declare that the Canadian Applicant and the Italian Applicant (and Co-Applicants, if applicable) have not entered into any oral or
  written agreement or side deal that conflicts with any of the provisions of this application form, the Canada-Italy Codevelopment
  Incentive for Documentary Projects Guidelines and applicable CMF Business Policies, DGC institutional mission and applicable
  Italian laws;
- declare that the information provided herein and in any attached documentation is accurate and complete, and that the Project complies and will continue to comply with the Canada-Italy Codevelopment Incentive for Documentary Projects Guidelines and applicable CMF Business Policies, DGC institutional mission and applicable Italian laws;
- have made and shall make without delay full disclosure to the CMF and DGC of any dispute, and actual or potential litigation in connection with the Project;
- agree that the Project is intended to be a Canada-Italy Treaty Coproduction;
- declare that all persons specified as being Canadian and Italian in the application and all accompanying documentation, are Canadians and Italians. All persons specified as being Canadian and their accompanying documentation shall be in accordance with the Investment Canada Act, the Immigration and Refugee Protection Act or the Citizenship Act;
- acknowledge that for the Italian side, the financial support assigned is subject to Regulation no. 1998/2006 of the European Commission of December 15th 2006, in compliance with articles 87 and 88 of the European Treaty concerning de minimis constraints. By reason of this regulation, the same beneficiary cannot receive more than EUR 200.000 during 3 consecutive fiscal years. Italian applicants declare that the amount of de minimis aids received to date during the current fiscal year and the previous two fiscal years shall not exceed the sum of 200.000 Euros.
- acknowledge that the CMF and DGC have full discretion in administering their programs and in the application of their guidelines
  to ensure that their funding is provided to those Projects that meet their mandates. The Canadian Applicant and Italian Applicant
  (and Co-Applicants, if applicable) further acknowledge that in all questions of interpretation of the Canada–Italy Codevelopment
  Incentive for Documentary Projects Guidelines or of the mandate and the objectives of the CMF and DGC, the CMF's and DGC's
  interpretations shall prevail.

The undersigned hereby solemnly declare and warrant that the information and documents submitted for this application are accurate, true and complete, and makes this solemn declaration knowing that it is of the same force and effect as if made under oath. This document must be signed by the Canadian and Italian Applicants and all Co-Applicant(s).

8. Applica	ant Declaration (continued)			
CANADIAN	APPLICANT			
Signature:	I am duly authorized	Signature:	I am duly authorized	
	I am duly authorized		I am duly authorized	
Name:	(please print)	Name:	(please print)	
Title:		litle:		
Date:		Date:	-	
	(yyyy-mm-dd)		(yyyy-mm-dd)	
CANADIAN	CO-APPLICANT (IF APPLICABLE)			
Signature:		Signature:		
	I am duly authorized		I am duly authorized	
Name:	(please print)	Name:	(places print)	
	(piease print)		(please print)	
Title:		Title:		
Date:		Date:	(non a company and )	
	(yyyy-mm-dd)		(yyyy-mm-dd)	
ITALIAN AF	PPLICANT			· ·
Signature:	Large dich and hardward	Signature:		
	I am duly authorized		I am duly authorized	
Name:	(please print)	Name:	(please print)	
Title		Title		
Titic.				
Date:	(yyyy-mm-dd)	Date:	(yyyy-mm-dd)	
<u></u>	(уууу-пш-чи)		(уууу-шш-ши)	
ITALIAN CO	D-APPLICANT (IF APPLICABLE)			
Signature:	I am duly authorized	Signature:	I am duly authorized	
			·	
Name:	(please print)	Name:	(please print)	
		Title:		
Date:				
Date.	(yyyy-mm-dd)	Date.	(yyyy-mm-dd)	